



## 15<sup>TH</sup> ANNUAL M&A ADVISOR AWARDS WINNERS

### I. SECTOR DEAL OF THE YEAR

#### FINANCIALS DEAL OF THE YEAR

##### Acquisition of Gerstein Fisher by People's United

Silver Lane Advisors  
Gerstein Fisher

Morgan Lewis  
People's United

#### ENERGY DEAL OF THE YEAR

##### Acquisition of Green Charge Networks by French Giant ENGIE

Foley & Lardner LLP  
Bredin Prat  
Green Charge Networks

Green Tech Capital  
KPMG

## **MATERIALS DEAL OF THE YEAR**

### **Acquisition of Stern Rubber Company by Zhongli Corporation**

Generational Equity  
Fredrikson & Byron, P.A.  
Generational Capital Markets, Inc.  
Kerr, Russell and Weber, PLC

P&M Corporate Finance, LLC  
Stern Manufacturing  
Zhongli North America, Inc.

## **SOFTWARE AND CLOUD BASE DEAL OF THE YEAR**

### **Acquisition of Market Pay by Payscale**

KPMG Corporate Finance LLC  
Market Pay

Payscale

## **INFORMATION TECHNOLOGY DEAL OF THE YEAR**

### **Acquisition of Retrotech by KION Group**

Redwood Capital Group  
Groupe Legris Industries  
K&L Gates

KION Group  
Retrotech  
White & Case

## **TELECOMMUNICATION SERVICES DEAL OF THE YEAR**

### **Acquisition of Everstream Solutions, LLC by M/C Partners**

Choate, Hall & Stewart LLP  
Ernst & Young  
Everstream Solutions LLC  
J.P. Morgan Asset Management  
M/C Partners

Morgan Stanley Investment Management  
Morgan, Lewis & Bockius LLP  
MVP Capital  
Thompson Hine LLP

## **CONSUMER DISCRETIONARY DEAL OF THE YEAR (UNDER \$100MM)**

### **Sale of Parrot Cellular ESOP to Gamestop Corp (NYSE:GME)**

Brereton, Hanley & Co., Inc.  
Burr Pilger  
GameStop

Holland & Hart  
Parrot Cellular  
Thoits Law

## **CONSUMER DISCRETIONARY DEAL OF THE YEAR (OVER \$100MM)**

### **Acquisition of 4G Wireless by A-Z Wireless and Lone Star Funds**

Allegiance Capital Corporation  
4G Wireless

Atlantic Street Capital

## **CONSUMER STAPLES DEAL OF THE YEAR (UNDER \$500MM)**

### **Acquisition of ABL Management by Eloir North America**

GulfStar Group  
ABL Management  
Breazeale Sachse & Wilson

Ernst & Young  
Parker Poe  
TrustHouse Services

## **CONSUMER STAPLES DEAL OF THE YEAR (OVER \$500MM)**

### **Financing of Pet Valu and Pet Supermarket**

Golub Capital  
Pet Supermarket

Pet Valu  
Roark Capital Group

## **HEALTHCARE AND LIFE SCIENCES DEAL OF THE YEAR (UNDER \$100MM)**

### **Restructuring of Capitol Lakes**

DLA Piper  
Alvarez & Marsal  
Ballard Spahr  
Duane Morris

Grant Thornton  
Husch Blackwell  
Murphy Desmond  
Sweet DeMarb LLC

## **HEALTHCARE AND LIFE SCIENCES DEAL OF THE YEAR (OVER \$100MM)**

### **Acquisition of IPS-Integrated Project Services by Alleghany Capital Corporation**

BCMS Corporate LLC  
Alleghany Capital Corporation  
Ballard Spahr LLP

IPS-Integrated Project Services, Inc.  
Seyfarth Shaw LLP

## **INDUSTRIALS DEAL OF THE YEAR (UNDER \$100MM)**

### **Acquisition of Acuna & Asociados S.A. by Dowco**

Madison Street Capital  
Acuna & Asociados S.A.  
Baker Mackenzie

BMO Bank of Montreal  
Dowco

## **INDUSTRIALS DEAL OF THE YEAR (OVER \$100MM)**

### **Divestment of Doosan E&C HRSG to GE Power by Doosan**

BDA Partners  
Doosan Corp  
Ernst & Young

General Electric  
Kim & Chang

## **PROFESSIONAL SERVICES (B-TO-B) DEAL OF THE YEAR**

**Sale of Coyne International Enterprises Corp. to Cintas Corporation, Prudential Overall Supply, Inc., Clean Rentals, Inc. and Pendera Holdings, LLC**

SSG Capital Advisors LLC  
Andrews Advisory Group, LLC  
CohnReznick, LLP  
Coyne International Enterprises Corp.  
DLA Piper US, LLP  
Getzler, Henrich & Associates, LLC  
Goldberg, Kohn, Bell, Black, Rosenbloom & Moritz Ltd.  
Harris Beach PLLC  
Herrick Feinstein, LLP

Keating, Muething & Klekamp, PLL  
Menter, Rudin & Trivelpiece, P.C.  
Norton Rose Fulbright, LLP  
NXT Capital  
Pearlman & Tishbi  
Plourde, Bogue, Moylan & Marino, LLP  
Womble, Carlyle, Sandridge & Rice, LLP  
Zdarsky, Sawicki & Agostinelli, LLP

## **II. FIRM OF THE YEAR**

### **BOUTIQUE INVESTMENT BANKING FIRM OF THE YEAR – US**

CHILDS Advisory Partners

### **BOUTIQUE INVESTMENT BANKING FIRM OF THE YEAR - INTERNATIONAL**

Winchester Capital

### **COMMUNICATIONS FIRM OF THE YEAR**

Sard Verbinen & Co

### **CONSULTING FIRM OF THE YEAR**

Deloitte Consulting LLP

### **INVESTMENT BANKING FIRM OF THE YEAR**

Generational Equity

### **LAW FIRM OF THE YEAR**

Hirschler Fleischer

### **LENDER FIRM OF THE YEAR**

Monroe Capital LLC

## **STRATEGIC CORPORATION OF THE YEAR**

The General Electric Company

## **PRIVATE EQUITY FIRM OF THE YEAR**

L Catterton

## **VALUATION FIRM OF THE YEAR**

VRC | Valuation Research

## **III. PROFESSIONAL OF THE YEAR**

### **CORPORATE DEVELOPMENT PROFESSIONAL OF THE YEAR**

Aris Kekedjian, Managing Director and Global Head, Business Development / M&A, The General Electric Company

### **INVESTMENT BANKER OF THE YEAR**

Prabhu Antony, Senior Vice President, Sett & Lucas

### **LEGAL ADVISOR OF THE YEAR**

Gregory Pryor, Americas Head of M&A, White & Case

### **PRIVATE EQUITY PROFESSIONAL OF THE YEAR**

Martin Stein, Founder and Managing Director, Blackford Capital

### **SERVICE PROFESSIONAL OF THE YEAR**

Jeff Anderson, Senior Vice President, North America M&A Practice Lead and Southeast Region Lead, Allied World Insurance Company

## **IV. PRODUCT AND SERVICE OF THE YEAR**

### **FINANCIAL AND PROFESSIONAL SERVICES**

CMF Associates - FORWARD

## **INFORMATION MANAGEMENT, DATA AND RESEARCH**

Black Duck Software - Open Source Software Audit/OpenSource Risk Assessment

### **V. DEAL FINANCING OF THE YEAR**

#### **DEBT FINANCING OF THE YEAR**

##### **Financing of Advanced Diagnostic Group**

Medley Management Inc.  
Advanced Diagnostic Group  
ButcherJoseph & Co.  
Deloitte  
Greenberg Traurig

Proskauer Rose LLP  
Skoda Minotti  
Stout Risius Ross  
The Marwood Group

#### **EQUITY FINANCING OF THE YEAR**

##### **Recapitalization of DAI Global, LLC**

ButcherJoseph & Co.  
GreatBanc Trust

Moore & Van Allen  
Stout Risius Ross

### **VI. RESTRUCTURING DEAL OF THE YEAR**

#### **RESTRUCTURING DEAL OF THE YEAR (UNDER \$100MM)**

##### **Restructuring of Health Diagnostic Laboratory, Inc., et al. ("HDL")**

Cooley  
Dabney, PLLC

Hunton & Williams  
Perkins Coie

#### **RESTRUCTURING DEAL OF THE YEAR (OVER \$100MM)**

##### **Chapter 11 of O.W. Bunker Debtors**

Montgomery McCracken Walker & Rhoads LLP  
Allen & Overy LLP  
Alvarez & Marsal  
Gavin/Solmonese LLC

Halloran & Sage LLP  
Hunton & Williams  
Norton Rose Fulbright US LLP  
Robinson & Cole, LLP

### **VII. CORPORATE AND STRATEGIC DEAL OF THE YEAR**

#### **CORPORATE AND STRATEGIC DEAL OF THE YEAR (FROM \$10MM – \$25MM)**

##### **Sale and Divestiture of Korite Minerals Ltd. & Canada Fossils Ltd.**

Burstall Winger Zammit LLP  
Felesky Flynn LLP  
1891041 Alberta Ltd.

Korite Minerals Ltd. & Canada Fossils Ltd  
Paladin CMS Advisors Ltd.

## **CORPORATE AND STRATEGIC DEAL OF THE YEAR (OVER \$25MM - \$50MM)**

### **Restructuring of BIND Therapeutics, Inc.**

Cowen and Company

BIND Therapeutics, Inc.

## **CORPORATE AND STRATEGIC DEAL OF THE YEAR (OVER \$50MM - \$100MM)**

### **Acquisition of ABI Document Support Services by ExamWorks Group, Inc.**

Cleary Gull Inc.

ABI Document Support Services, Inc.

EDCO Health Information Solutions

ExamWorks

## **CORPORATE AND STRATEGIC DEAL OF THE YEAR (OVER \$100MM - \$250MM)**

### **Acquisition of FutureAdvisor by Blackrock**

FT Partners

Kramer Levin Naftalis & Frankel LLP

FutureAdvisor

BlackRock, Inc.

## **CORPORATE AND STRATEGIC DEAL OF THE YEAR (OVER \$250MM - \$500MM)**

### **Acquisition of Morrison Utility Services by First Reserve**

Winchester Capital

DC Advisory

Kaye Scholer LLP

Freshfields Bruckhaus Deringer LLP

Pinsent Masons

First Reserve

Morrison Utility Services

## **CORPORATE AND STRATEGIC DEAL OF THE YEAR (OVER \$500MM)**

### **Spinoff of Quorum Health Corporation**

Bass, Berry & Sims PLC

Bradley

Community Health Systems

Cravath, Swaine & Moore

Credit Suisse

Deloitte

KPMG

Quorum Health Corporation, LLC

UBS Investment Bank

Winston & Strawn

## **VIII. CROSS BORDER DEAL OF THE YEAR**

### **CROSS BORDER DEAL OF THE YEAR (FROM \$10MM – \$25MM)**

#### **Acquisition of Morrow & Co. by Sodali Inc.**

Seward & Kissel, LLP

Sperry, Mitchell & Company

Alpeggiani & Associati

Baker & McKenzie

MC Square Capital

Morrow & Co.

Signature Bank

Sodali Inc.

## **CROSS BORDER DEAL OF THE YEAR (OVER \$25MM – \$50MM)**

### **Merger of C.W. Downer & Co. with Nmas1 Dinamia, S.A. to form ALANTRA**

Seward & Kissel LLP  
C.W. Downer & Co.  
Nmas1 Dinamia, S.A.

Simmons & Simmons  
Sullivan & Worcester

## **CROSS BORDER DEAL OF THE YEAR (OVER \$50MM – \$100MM)**

### **Acquisition of Noah Consulting by Infosys Ltd**

Equiteq  
Infosys

Noah Consulting

## **CROSS BORDER DEAL OF THE YEAR (OVER \$100MM – \$500MM)**

### **Acquisition of Planar Systems by Leyard Opto-electronic**

Roth Capital Partners  
Bank of America Merrill Lynch

Leyard Opto-electronic  
Planar Systems

## **CROSS BORDER DEAL OF THE YEAR (OVER \$500MM – \$1BILLION)**

### **Acquisition of eBay Enterprise by Permira, Banneker Partners, Sterling, Longview**

Raymond James  
Banneker Partners  
eBay Enterprise  
Longview

Permira  
Qatalyst Partners  
Sterling

## **CROSS BORDER DEAL OF THE YEAR (OVER \$1 BILLION)**

### **Acquisition of GE Appliances by Qingdao-Haier**

FTI Consulting  
White & Case  
PwC Corporate Finance

Qingdao-Haier  
Sidley Austin  
The General Electric Company

## **IX. PRIVATE EQUITY DEAL OF THE YEAR (FROM \$10MM - \$25MM)**

### **Acquisition of Vulcan Machine by Talon Innovations**

Capstone Partners  
Bush Ross  
Cohen & Grieb

Cohen & Grieb  
McGladdery  
Robinson & Cole LLP



## **PRIVATE EQUITY DEAL OF THE YEAR (OVER \$25MM - \$50MM)**

### **Majority Investment in Blacksmith Applications by Strattam Capital**

Strattam Capital  
Blacksmith Applications  
Canaccord Genuity

PNC  
Wilson Sonsini Goodrich & Rosati

## **PRIVATE EQUITY DEAL OF THE YEAR (OVER \$75MM - \$100MM)**

### **Acquisition of ACL Airshop by Ranger Aerospace**

Ranger Aerospace LLC  
ACL Airshop Inc.

WYCHE Law Firm

## **PRIVATE EQUITY DEAL OF THE YEAR (OVER \$100MM - \$250MM)**

### **Acquisition of Chopt Creative Salad Company by L Catterton**

L Catterton  
Curtis, Mallet-Prevost, Colt & Mosle LLP  
Alvarez & Marsal  
Bain & Company

Finn Dixon & Herling LLP  
McGuireWoods LLP  
Morehead Capital

## **PRIVATE EQUITY DEAL OF THE YEAR (OVER \$250MM - \$500MM)**

### **Acquisition of Optimal Blue by GTCR**

FT Partners  
GTCR

Optimal Blue

## **PRIVATE EQUITY DEAL OF THE YEAR (OVER \$500MM - \$1BILLION)**

### **Acquisition of eBay Enterprise by Permira, Banneker Partners, Sterling, Longview**

Raymond James  
Banneker Partners  
eBay Enterprise  
Longview

Permira  
Qatalyst Partners  
Sterling

## **PRIVATE EQUITY DEAL OF THE YEAR (OVER \$1 BILLION)**

### **Sale of AssuredPartners**

GTCR  
Apax  
BofA-ML  
Intralinks

Kirkland & Ellis LLP  
PwC  
Simpson Thatcher

## **X. M&A DEAL OF THE YEAR (FROM \$10MM - \$25MM)**

### **Acquisition of Pro Trans Logistics, Inc. by Action Resources, Inc.**

Generational Equity  
Action Resources, Inc  
Bracewell

Generational Capital Markets  
Maynard Cooper Gale  
Pro Trans Logistics

## **M&A DEAL OF THE YEAR (OVER \$25MM - \$50MM)**

### **Acquisition of Jameson by Platte River Equity**

Headwaters MB  
Jameson, LLC

Kayne Anderson  
Platte River Equity

## **M&A DEAL OF THE YEAR (OVER \$50MM - \$75MM)**

### **Carve-out of Total Plastics**

Prophet Equity  
BDO  
Jackson Walker  
PNC Business Credit

Sprock Capital Advisory  
William Blair & Company  
Winston & Strawn LLP

## **M&A DEAL OF THE YEAR (OVER \$75MM - \$100MM)**

### **Acquisition of Eureka Casino by Eureka Employee Stock Ownership Trust**

CSG Partners  
Argent Trust

Eureka Casino and Resort  
Greenberg Traurig

## **M&A DEAL OF THE YEAR (OVER \$100MM - \$200MM)**

### **Sale of Optimum Plastics, a Portfolio Company of Huron Capital Partners, to Charter NEX Films, a Portfolio Company of Pamplona Capital Management**

Huron Capital Partners  
Mesirow Financial  
Charter NEX Films, Inc.  
Crowe Horwath  
Guggenheim Corporate Funding, LLC  
Hogan Lovells US LLP

Honigman Miller Schwartz and Cohn LLP  
Houlihan Lokey Capital, Inc.  
KPMG  
Merrill  
Optimum Plastics  
Pamplona Capital Management, LLP

## **M&A DEAL OF THE YEAR (OVER \$200MM - \$500MM)**

### **Acquisition of Trican Well Service Ltd.'s U.S. Assets**

Schulte Roth & Zabel  
Keane Group

Trican Well Service Ltd.

## **M&A DEAL OF THE YEAR (OVER \$500MM - \$1BILLION)**

### **Acquisition of eBay Enterprise by Permira, Banneker Partners, Sterling, Longview**

Raymond James	Permira
Banneker Partners	Qatalyst Partners
eBay Enterprise	Sterling
Longview	

## **M&A DEAL OF THE YEAR (OVER \$1BILLION - \$5BILLION)**

### **Merger of Cyberonics Inc. and Sorin SpA to create LivaNova PLC**

McGuireWoods LLP	Latham & Watkins
Deloitte Consulting	Legance Avvocati Associati
Gattai Minoli Agostinelli & Partners	Rothschild
Gianni, Origoni, Grippo, Cappelli & Partners	Sullivan & Cromwell

## **M&A DEAL OF THE YEAR (OVER \$5BILLION - \$20BILLION)**

### **Acquisition of GE Appliances by Qingdao-Haier**

FTI Consulting	Qingdao-Haier
White & Case	Sidley Austin
PwC Corporate Finance	The General Electric Company

## **M&A DEAL OF THE YEAR (OVER \$20 BILLION)**

### **Sale of Majority of GE Capital by The General Electric Company**

GE Capital	The General Electric Company
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