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Winners Revealed for 3rd Annual ACG New York Champion's Awards

Top deals, firms and professionals honored before sell-out crowd

Pam Hendrickson receives Peter Hilton Founder's Award; Stephen V. Prostor receives ACG New York Chapter Leadership Award

NEW YORK, June 21, 2013 – ACG® New York, the leading association in New York for middle market dealmaking professionals, and The M&A Advisor announced last night the names of 31 winners of the third annual ACG New York Champion's Awards, recognizing companies, individual dealmakers and transactions in the middle market mergers and acquisitions industry in the greater New York area.

The winners, selected in eight different categories—including M&A Deal of the Year, Cross-Border Deal of the Year, Corporate/Strategic Acquisition Deal of the Year, Turnaround Deal of the Year, Dealmaker of the Year, Firm of the Year, Product/Service of the Year, and Sector Deal of the Year—were celebrated by a sell-out audience of more than 200 at the ACG New York Champion's Awards Gala at the Metropolitan Club in New York. The evening also paid tribute to Pam Hendrickson, chief operating officer of The Riverside Company, as the recipient of the Peter Hilton Founder's Award and to Stephen V. Prostor, chairman of the ACG New York board of directors and director, head of loan syndications at Citi Private Bank and North America head of Citi Private Bank's Margin & Securities Backed Finance group, as the recipient of the ACG New York Chapter Leadership Award. The event was emceed by James Covert, senior business reporter for the New York Post.



Among the winners, Kevin Yamashita of Bertram Capital Management, was named Dealmaker of the Year. Acquisition of AT&T's Yellow Pages — Advertising Solutions and Interactive Businesses by Cerberus Capital Management, was recognized as the M&A Deal of the Year for transactions exceeding \$500 million in value. Duane Morris was honored as Law Firm of the Year, among recipients of Firm of the Year awards. For a full list of winners, [CLICK HERE](#).

An independent body of experts representing a cross-section of the middle market industry selected the winning deals and dealmakers from among finalists. New this year, ACG New York members were invited to cast their votes and select Firm of The Year winners in eight subcategories. With Sector Transaction entries consisting of companies working together in teams, the awards honored over 300 companies. Firms with an office in the New York metropolitan market with at least one ACG New York member and transactions conducted between April 1, 2012 and March 31, 2013 with a

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transaction value in excess of \$5 million were eligible to be nominated for the 2013 Awards. Individuals active in the New York area were eligible to be nominated for the Dealmaker of the Year award.

“Our Champion's Awards pay tribute annually not only to the year's outstanding transactions and dealmakers,” said Martin Okner, president of ACG New York. “They also recognize the role of middle-market private capital in our nation's economy and the significant contribution middle-market private capital makes to our national well being. The middle market is America's Main Street, representing 44 million U.S. jobs and 33% of U.S. GDP. On this Awards Night, dealmakers in this rapidly growing sector of our economy can step back and celebrate what they have done to drive growth and create jobs.”

Continued Okner, “And at the forefront of building awareness of middle-market capital's positive impact is our friend and colleague Pam Hendrickson, COO of The Riverside Company. From her professional endeavors to her contributions to ACG and to her advocacy in Washington, she lives what this award means to our community at large. It is our honor to have her as the 2013 recipient of our Peter Hilton Founder's Award.”

“The ACG New York Champion's Awards winners represent the best of M&A in the New York area in 2013 and earned these honors by distinguishing themselves among a group of very impressive finalists,” said Roger Aguinaldo, founder and CEO of The M&A Advisor. “Each winner should take pride in their award and the message it sends about the accomplishments of our industry.”

Judges and their affiliations consisted of the following: John Emanoilidis, partner and co-head of M&A practice, Torys LLP; Scott M. Estill, a partner in Heidrick & Struggles and a member of the firm's Global Financial Services Practice and co-leader of its real estate sector for the Americas; Steven H. Goldberg, partner and national co-chair M&A, BakerHostetler; Corey L. Massella, partner, Citrin Cooperman; Joseph O'Donnell, vice president, Investigative Management Group; Alan Wink, director, EisnerAmper; and Alan J. Work, president, Works & Partners LLC.

Criteria used by the judges included the importance of the transaction, product, service or dealmaker to the industry and also the level of creativity, resourcefulness and perseverance it took to complete the deal.

The Peter Hilton Founder's Award is named for Peter Hilton, who in 1954 founded the Association for Corporate Growth, a global organization based in Chicago. ACG New York Inc. is the New York chapter.

THE M&A ADVISOR

The M&A Advisor was founded in 1998 to offer insights and intelligence on the M&A market. Over the past fifteen years we have established the premier global network of M&A, Turnaround and Finance professionals. Today, we have the privilege of presenting, recognizing the achievements of, and facilitating connections between the industry's top performers throughout the world with a comprehensive range of services including:

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[ACG® New York, Inc. \(www.acgnyc.org\)](http://www.acgnyc.org), the founding chapter of The Association for Corporate Growth, is the leading membership organization in New York that facilitates relationship building and focused education for middle market deal-making professionals.

Each year over 8,000 professionals participate in ACG New York's 70+ networking and educational events in New York City and Westchester and on Long Island, including healthcare, manufacturing & logistics, and retail conferences. ACG Deal-Source® and ACG Capital Connection® events put buyers together with funding sources in scheduled private meetings and bring M&A specialists together for open networking.

The organization's annual Champion's Awards recognize the year's outstanding middle market firms and deals, while its Education Cup competition honors the best graduate business school team from the New York City area for M&A counseling prowess. These and other programs have spurred ACG New York's rapid growth in recent years, with membership now exceeding 1,000.

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